

# Barnes Fencing Enhances Operational Efficiencies with SYSPRO



## At a Glance

### ORGANIZATION

Barnes Fencing Industries

### REGION

Africa

### KEY CHALLENGE

Consolidate production activities and enhance efficiencies

### KEY BENEFIT

Enhanced operational efficiencies

### INDUSTRY

Metal fabrication

### END USER MARKET

Construction, mining, agriculture and hardware organizations

### SOLUTION

SYSPRO 8



## Customer Profile

Barnes Fencing Industries is a principal manufacturer of steel products, including wire and fencing, for the construction, mining, agricultural and hardware industries. Established in 1993, this multifaceted producer services a large network of clients in South Africa and abroad.

## The Business Challenge

The Barnes Group needed a fully integrated ERP solution to consolidate its production activities and enhance operational efficiencies.

## The Solution

Barnes Group made the transition from Pastel to SYSPRO in 2014 and has since migrated most of its subsidiaries to Syspro. The company is currently running SYSPRO 8 and the migration of its Botswana operation is under way.

## The Outcome

By implementing SYSPRO, Barnes Fencing has been able to consolidate production activities at its various facilities as well as co-ordinate the logistics of transporting considerable volumes over a wide area. Based in Johannesburg, the company also has operations in Botswana and Namibia.

## Prioritizing Customer Service

Current demand in the market has necessitated the need to split orders according to available stock on hand. As a total solution provider which prioritizes customer service, Barnes Fencing endeavors to deliver according to the material it has available ensuring customer stock levels are replenished as quickly as possible.

Ronnie Baijan, Financial Manager of Barnes Fencing, says: "We needed to optimize vehicle load and route planning to improve fleet turnaround as well as remaining efficient. SYSPRO has helped us contain distribution costs such as fuel through optimal planning of routes and loads."



**Both our internal team and the SYSPRO consultants maintained a positive outlook and contributed directly to the outcome. It's great knowing that we had SYSPRO's support every step of the way.**

**-Ronnie Baijan – Financial Manager, Barnes Fencing**



## Improved efficiencies

With SYSPRO 8, Baijan says there has been a noticeable improvement in the way the business is run. "It's a lot more streamlined," he says. "Having one totally integrated system has enabled us to significantly improve our operational efficiencies as we have a holistic view of all facets of the business."

The ability to connect to SYSPRO remotely was also a substantial benefit during the lockdown imposed to contain the COVID-19 pandemic, when most of the management team was working offsite.

## A team effort

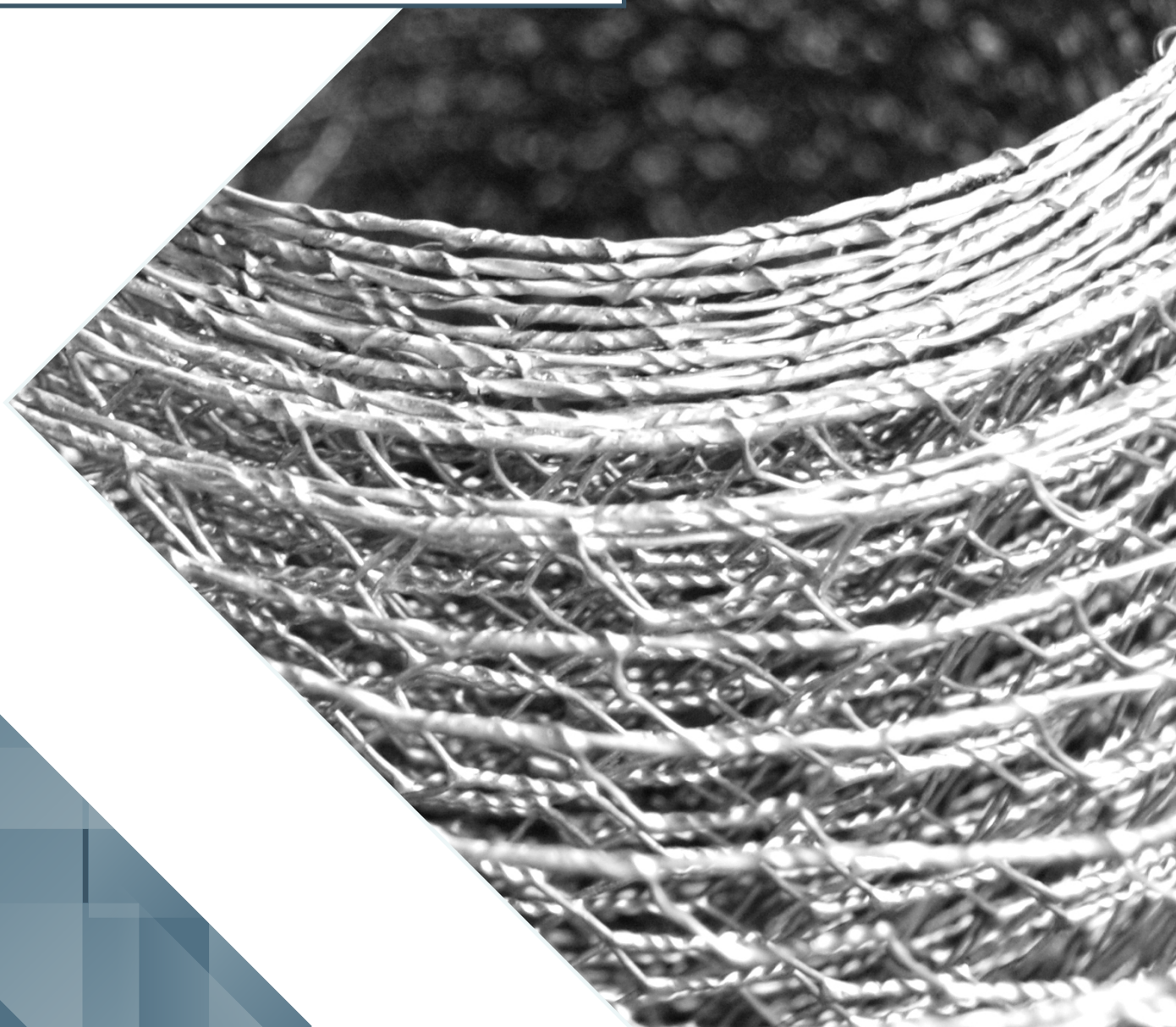
Commenting on the upgrade to SYSPRO 8, Baijan says it was a well planned and executed implementation. "Both our internal team and the SYSPRO consultants maintained a positive outlook and contributed directly to the outcome. It's great knowing that we had SYSPRO's support every step of the way," he says.

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## About SYSPRO

SYSPRO is a leading, global Enterprise Resource Planning (ERP) software provider, specializing in key manufacturing and distribution industries. Our Industry-built solutions and services are designed to make things possible.

SYSPRO's ERP solution empowers customers to take the next step – whether it is expanding into new territories, adding new product lines, transforming business processes, or driving innovation. Through our ERP software, customers gain access to solutions, processes, and tools to assist in the management of data for key business insights and informed decision making. The solution is scalable and can be deployed in the cloud, on-premise, or both, and accessed via the web on any device to provide customers with choice and flexibility.

As a trusted advisor, SYSPRO remains focused on the success of partners and customers. With a strong commitment to channel partner growth, SYSPRO customers are backed by a team of global experts that drive maximum value out of IT systems and business solutions. We are committed to addressing the unique needs of our customers, enabling them to easily adapt and remain resilient. Our evolving solutions are aligned with industry trends and leverage emerging technologies that will enable partners and customers to secure a digital future and to gain a competitive advantage.

Learn more about SYSPRO's solutions for Metal Fabrication industries. [Click here](#) or contact us on [info@za.syspro.com](mailto:info@za.syspro.com)