

# Budgeting and Targets

## SOLUTION FACTSHEET

SYSPRO Budgeting and Targets outlines an organization's planned sales and expenditures for a given time period based on their expected performance.

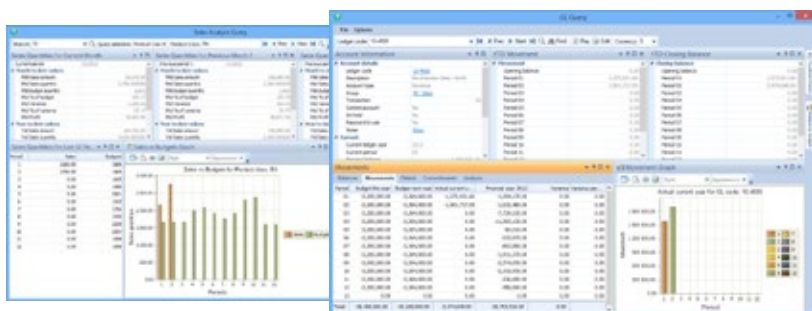
This enables you to streamline your business planning, improve your accountability and enhance your expense management.

### The Benefits of OData

- Budgets against ledger accounts for comparative analysis and reporting
- General ledger budgets for current year, next year and eight alternate budgets
- Projected targets against customers, product classes or user-defined sales history targets for projection of future sales from multiple perspectives
- Projection of forecasts based on past sales and integrated algorithms for more accurate sales targets
- Performance and achievement reports for comparisons between actual and projected targets
- Commitment accounting establishes expenditure thresholds across defined ledger accounts managing spending limits.

### Budgeting and Targets Features

- Create general ledger budgets for individual periods, based on manually entered amounts, or a fixed amount spread evenly across all periods or based on a user-defined budget spread
- Copy from one budget to another and optionally apply a percentage increase
- Import budgets from external budgeting systems
- Establish sales targets per company-specific sales criteria.



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#### Product Version:

SYSPRO 8

#### Related Modules:

General Ledger

#### Sectors:

Manufacturing and Distribution

#### Industries:

- Automotive Parts and Accessories
- Electronics
- Fabricated Metals
- Food and Beverage
- Industrial Equipment and Machinery
- Packaging
- Plastics and Rubber

#### Technical Requirements:

- Microsoft .NET Framework 4.6
- SYSPRO 8 Service Upgrade Manager
- SYSPRO 8 Avanti Initialization Service
- Internet Information Services (IIS) 7.0 World Wide Web Publishing Feature